Another year has passed, and what an eventful year it has been! In this annual report, we will strive to capture the multitude of events, projects, and people that made this extraordinary year possible.

My hope is that when you read this report you will gain a deeper understanding of who we are, what we do, how we do it, and why we do it. At our basic foundation, Wine To Water is an international water organization constantly striving to provide clean water to those in need around the world. However, as important as water technologies are to our work, the depth of our programs go beyond enhancing the availability of clean water in the world. In truth, that is only the beginning.

Over the years we have learned through successful and challenging experiences that if we want to create a lasting impact on the world, it cannot be achieved by water alone. In our experience, the best change comes through relationships and love. From these things, trust is available and change is possible. But this work takes time; time to grow, to learn, to teach, and to understand those we want to serve. We are not only focused on providing clean water for this generation, but for those that will follow.

With our newly updated mission statement, we are acknowledging that in order to do our work well, we cannot be solely focused on what we do, but rather how we do it. In every way, we have the obligation to acknowledge and respect the dignity of everyone we come in contact with in our cause to eradicate the Global Water Crisis.

We are privileged and honored to work with the people in our global community who believe it can be better for those who come behind. From our international teams to supporters like yourselves who help to make all of this possible, we are grateful to be a part of this journey together. I hope the stories and impact you read in the following pages will give you as much encouragement and hope for our future as it does for me.

Most sincerely,

David Cuthbert, CEO
The Wine To Water team is a highly dedicated group of individuals united by one mission to support life and dignity through the power of clean water. With four offices around the globe and much work to be done, our employees are working hard every day and getting their hands dirty in the fight against the Global Water Crisis. We are growing stronger in our community and outreach as passionate individuals continue to join Wine To Water’s mission. This year, our workforce has grown by 35 percent as a result of good people doing powerful work. From our domestic headquarters to our offices in the field, our employees are truly inspired to make a difference in the world.

Many of our full-time staff began as interns, and more than 40 interns played major roles within our operations throughout the 2017-2018 fiscal year. Wine To Water believes in upholding a meaningful internship program that provides men and women with an exceptional experience along with the opportunity to make a significant difference in our local and global communities.

Driven by the same passion to make the world a better place for all, our staff and Board of Directors are leaving the impact of Wine To Water wherever they go.
The community of Wine To Water goes beyond our staff in the office and field, as much of our greatest work can be done by ordinary people making an extraordinary difference. Individuals and corporations alike have partnered with Wine To Water to bring clean water to communities around the world, putting their drop in the bucket to create a powerful ripple effect.

Whether our partners are giving their time in the field or their resources for fundraisers and donations, they are creating and sharing an impact that goes beyond clean water. As an organization, we strive to create lasting change in the lives of others. Our givers share our passion for sustainability and meaningful work, which makes our efforts all the more successful with the heart they bring to our mission.

To join the fight against the Global Water Crisis with Wine To Water is to become a part of an unforgettable community that is making a powerful impact on a local and global scale.

Committed to Changing Lives

The Tap is Wine To Water’s growing community of givers dedicated to providing clean water to those in need every month. Members also receive special updates through email to see how their gifts are being used for our projects around the world, so that they may always be in touch with the impact they help create.

200 members strong
$111,535
The Tap collective giving this year

The Wine Beyond the Label

With every purchase of Wine To Water wine, clean water is provided to those who need it most. Through partnerships with world-renowned wineries and winemakers, we are able to fund our water programs around the globe. For us, wine is a celebration of life that is made stronger by the power of clean water.

$146,966 total funds from Wine Program
A Life-Changing Experience

Wine To Water strives to give our volunteers not only the opportunity to help others in need, but to grow by seeing the powerful impact of clean water. Whether we are repairing wells in the Amazon or building ceramic filters in the Dominican Republic, we encourage volunteers to see the value in everything we do.

This fiscal year, 362 volunteers joined us in the field and at home, serving and connecting with people from all over the world. By working so closely with others from across social and cultural boundaries, our volunteers learn how community plays such an important role in creating an impact that lasts.

“We aren’t here to take the tools out of the people’s hands and do it for them. We’re here to pick up the extra pair of gloves and work beside them. We’re here to learn. And we have so much more to learn than we do to give.”

—Pablo Hernandez Basulto, 2018 DR Volunteer

While our volunteer program works hard to make a difference in the lives of those we serve, we also aspire to provide an unforgettable experience for those who serve alongside us.

362 total volunteers
34 trips
7 countries
50,372 hours in the field
92% stated that they would participate in another trip with Wine To Water.
97% of our volunteers from this year said that their lives were changed for the better by their experience.
Building Filters, Building Partnerships

Autodesk, a California-based technology company, hosted 19 filter builds this past year in office locations around the world, producing a combined total of 2,172 water filters as a part of their Global Month of Impact. After attending Autodesk’s build in San Francisco, Doc Hendley brought a few of the finished filters with him into the field. It was in Padampur, a small village in the Chitwan District of Nepal, that Doc delivered a family their new water filter and a note that read:

“With love from California! —Kari”

Every so often, Wine To Water has the opportunity to witness a connection made between those who build the filters and those who receive them. Doc took a photo of the family with their letter in hand so that Kari may see her impact and tie the two worlds of Wine To Water together.

Founder Doc Hendley and CEO David Cuthbert recognized the importance of this connection even in the earliest stages of the Wine To Water filter build program. The program was inspired by a company that reached out to do something more hands-on. Doc offered them the chance to build filters with Wine To Water, and the company generously provided funding for the filters in addition to building the filters themselves. It was at one of the first official filter builds that David noticed there were notecards to spare, and so he encouraged participants to write notes. Regardless if the letters were short or long, David knew the connection each letter supplied would serve more than just the mission for clean water.

“The notes are equally important as the filters.”—Doc Hendley

Now, notes like Kari’s are greatly encouraged at every filter build and filter recipients are not the only ones receiving written messages. This year, Wine To Water brought home 500 notes from Cuba in thanks for those who sent filters.

The impact of Wine To Water is made stronger and more efficient thanks to the involvement of our partners through the filter build program. Every filter build, big or small, makes a crucial difference in the fight against the Global Water Crisis.

Our filter build program was inspired - and is still driven today - by companies and individuals looking to actively make a difference in the world. This year, 39 sponsors partnered with Wine To Water to fund and construct a total of 8,132 Sawyer filters at large corporate meetings as well as small house and office events. That’s more than double the amount of filters last year that will provide whole communities with clean water for up to ten years.

Data

- 57 filter builds
- 39 sponsors
- 25 corporate events
- 32 do-it-yourself events
- 8,132 filters sponsored
With our three international offices based in Colombia, Nepal, and the Dominican Republic, Wine To Water is ensuring long-term water solutions through the empowerment of our global communities. Our international teams are lead by passionate individuals that are creating safe, manageable water solutions unique to every regions’ needs. By building connections with locals through every project phase, we ensure that those we serve are well-equipped for sustainable change in their communities.

In the face of natural disasters, Wine To Water is always ready to respond to crisis situations. This year, our organization was able to send filters to areas in need of disaster relief such as Cuba, Puerto Rico, and Texas.

With thousands displaced by hurricanes and left with no access to clean water, our international team responded quickly to the devastation in Puerto Rico and Cuba. Filters were distributed to over 40 communities, providing more than 19,000 people with safe drinking water. And when devastation hit home with Hurricane Harvey, Wine To Water partnered with a group of students from Texas A&M University to distribute filters during the aftermath.

Clean water is a right for every individual no matter where they are in the world, and Wine To Water is always looking to empower and partner with communities in need, regardless of their situation.

**data**
- 7,086 filters distributed
- 61 new or rehabbed wells
- 29 latrines built
- 11 WaSH trainings
- 54 communities
- 87,833 lives impacted by clean water
Colombia is as diverse in its culture as it is in its water problems. Despite having the largest tributary in the world, the water from this region of the Amazon is contaminated due to the constant flow of water between the major cities of the Amazonian River. Regions like La Guajira, Huila and Tolima experience regular dry seasons that can cause residents to go without water for up to five months, while mining exploitation and drug production overconsume and contaminate vital natural resources.

This year, Wine To Water has implemented water tanks, repaired damaged wells, and distributed filters to communities in Colombia. In the village of Toribio Cauca, nearly the entire population received filters. We were also able to visit the area of La Guajira to begin planning projects with new partners.

The Colombian communities affected by water contamination and scarcity are learning to better conserve natural resources and participate more actively in filter deliveries and training sessions. By working as partners with those affected most by the Global Water Crisis, we are able to see communities like those in Colombia become a part of the solution.

Data
18 wells rehabbed
333 filters distributed
25 communities
6,904 lives impacted
Dominican Republic & Haiti

Communities of the Dominican Republic and Haiti are facing many challenges as a result of extreme poverty and the lack of access to clean water. Many individuals have to spend limited resources on packaged water, while others resort to drinking water that puts them at risk of becoming chronically ill.

In this particular region of the world, Wine To Water is using ceramic water filters to combat the Global Water Crisis. Created in our own Dominican Republic factory, we utilize local resources such as clay, sawdust, and antibacterial silver to develop a life-changing form of technology.

To create truly sustainable and safely manageable water solutions, Wine To Water also ensures that all recipients of our ceramic filters are well informed on how to properly use and maintain their filters. Through innovative technology, education programs, and our phenomenal ground team, Wine To Water is changing the water landscape in the Dominican Republic and Haiti.

Data
- 2,215 ceramic filters distributed
- 27 communities
- 20,078 lives impacted
This year, Wine To Water Nepal took the momentum of our impact in Dahakhani to the community of Riatole. Although the area was home to a few wells, there was no sanitary water system to sustain the whole population. With the help of community members, Wine To Water was able to quickly implement a Deep-Boring Solar Pumping Household Tap system along with eco-sand latrines for household sanitation. Riatole then transitioned into the next project phase as community members were trained on how to properly use and maintain their new water system. This education ensures that the community is empowered with the knowledge to have ownership of their water system.

Riatole has set the new standard for W|W water programs moving forward. It has truly revolutionized our project approach into a complex, long-lasting sustainable program. The relationships we’ve built are deeper than any water system and we’re continuing to provide support and foster growth in these people long after water is provided.

Because we believe water is just the start, the growth that can come to a village after water is provided is exponential. And we want to be there to continue to support that growth.

Nepal

data
5 new wells
1 rehabbed well
72 water access points
159 filters distributed
1 WaSH training
11 communities
2,656 lives impacted
East Africa

Droughts, poverty, and polluted drinking water are causing water-related illness to be the leading cause of death in areas such as Ethiopia and Uganda. Wine To Water projects in this region focus on providing secure, local water sources to communities through filter distributions, wells, and a solar-powered groundwater pumping system. These areas in East Africa have reliable sources of groundwater, which can provide safe and easily accessible drinking water through manual percussion well drilling. Therefore, current programs are focused on well rehabilitation, well drilling, sanitation education and training subsistence farmers in conservation agriculture to help them prepare for recurring droughts.

This year in Ethiopia, Wine To Water assisted in implementing a solar powered groundwater pumping system in the community of Adulala. The technology is a practical, affordable way to provide safe drinking water to the entire community for up to 20 years. Locals have also become involved in supporting the system with their own Water Use Committee to maintain, manage, and protect their water source, ensuring that every individual has the right to clean water.

**Data**
- 1 new well
- 2 rehabbed wells
- 482 filters distributed
- 42 communities
- 18,523 lives impacted
F I N A N C I A L S

Program Distribution Percentages

There are 3 significant ways you can make a real and lasting impact in solving the Global Water Crisis with Wine To Water.

1. GIVE: A. Give monthly by joining The Tap
2. SERVE: Serve As an International Volunteer
3. HOST: Host a Filter Build or Wine Event

Consolidated Statement of Financial Position
As of June 30, 2018 with comparative totals from 2016/2017

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<thead>
<tr>
<th>Assets</th>
<th>2017-2018</th>
<th>2016-2017</th>
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<tr>
<td>Cash</td>
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<td>Receivables</td>
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<td>Other Current Assets</td>
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<td>Fixed Assets &amp; Property</td>
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<td>Total Assets</td>
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<tr>
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<tr>
<td>Accounts Payable</td>
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<td>Deferred Revenue</td>
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<td>Accrued Expenses</td>
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<td>Long-Term Liabilities</td>
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<td>Total Liabilities</td>
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<table>
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<th>Net Assets</th>
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<tr>
<td>Unrestricted</td>
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<td>Temporarily Restricted</td>
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<tr>
<td>Net Revenue</td>
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<tr>
<td>Total Net Assets</td>
<td>$402,241</td>
<td>$88,294</td>
</tr>
</tbody>
</table>

2017/2018 Revenues
- 58% Contributions
- 38% Program Revenue
- 2% Events & Merchandise
- 2% Rental Income

Revenues: $2,196,448

2017/2018 Expenses
- 77% Programs
- 15% Development
- 8% General & Administrative

Expenses: $1,881,626

*These numbers are based on information available as of August 28, 2018. Complete audited financial statements available at winetowater.org/financials
About the Organization

Wine To Water started in 2004 when founder, Doc Hendley, learned about the world’s water crisis. While bartending in Raleigh, NC, he became captured by the cause and felt the need to make a change, so he did. Due to the generosity of the community, Doc raised a few thousand dollars by doing what he knew best; he poured wine, beer, and spirits, played music, and enjoyed time with friends. Doc soon found himself in Darfur, Sudan, in the midst of a war, working to provide clean water to those who were in desperate need in desperate times. Wine To Water became an official 501(c)(3) organization in 2007 and has been working in community ever since to provide clean water to those who need it most.