

2023

ANNUAL REPORT



LOOKING BACK

HEY Y'ALL, It's a bit strange for me to think about Wine To Water having our 20th anniversary in just a handful of months. It doesn't feel all that long ago when I was lying under the stars in Sudan dreaming about this very moment. Would I be married? Would I have kids? Would Wine To Water still be around? Will I still be around? I had no answers then. Only a dream and a hope that if this was what I was meant to be doing, then maybe I wouldn't screw it up like almost everything else in my life up until that point.

Nineteen years and some change later, I have a wonderful wife, 3 healthy children, and Wine To Water is still growing! We've now worked in over 50 countries and reached more than 1.8 million people - over 300,000 this past year alone.

Last year was a hard but special year for us. We watched as war broke out in Ukraine, historic flooding hit Pakistan, and a devastating earthquake ravaged land that is dear to me in Turkey and Syria. As hard as all those things were to witness, what a blessing it was to be able to respond and help so many people in such tragic situations.

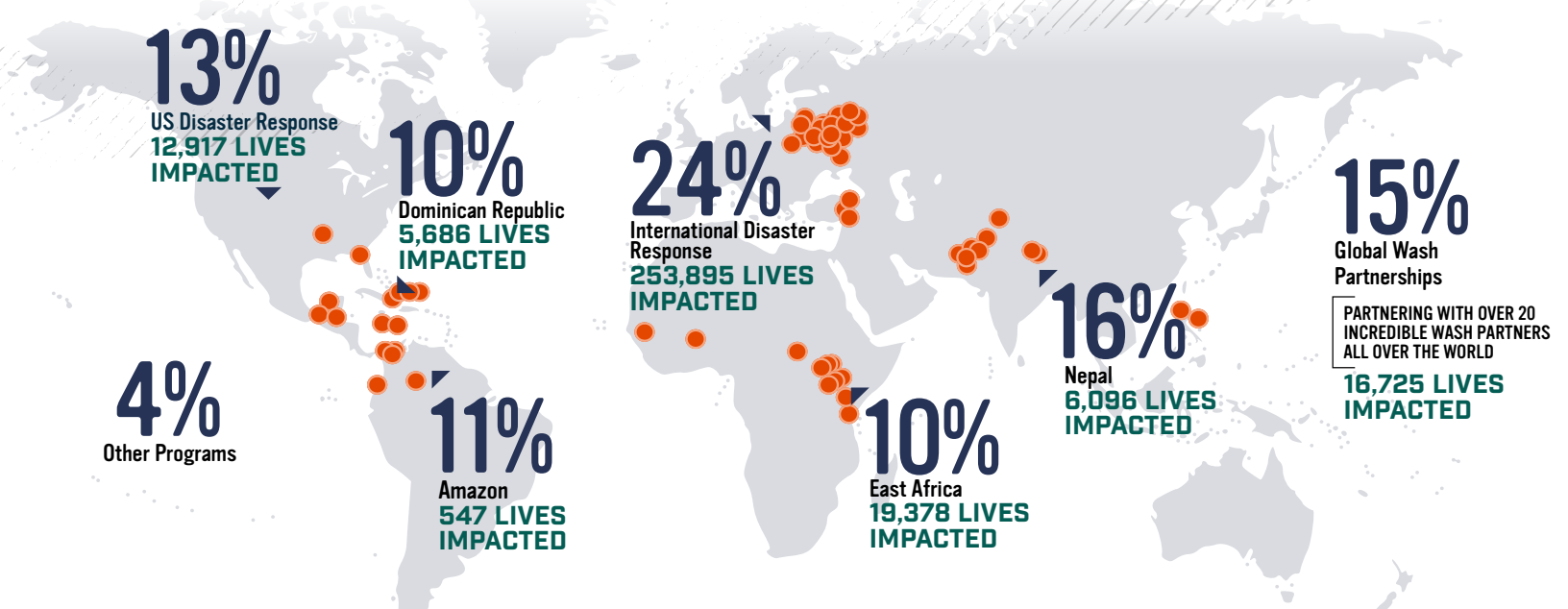
I still sometimes sit out under the stars and wonder about the future. Just like before I have no idea what's coming next. And just like before I'm a little scared. However, I am confident whatever is coming is going to be awesome, not because of me or anything I've done, but because we have an amazing team and community of people around us who believe in our mission. Thank you for being such a special part of that community. We couldn't do it without you.



Doc Hendley
WTW Founder and President



EXPENSES DISTRIBUTED FOR WATER PROGRAMS



INTERNATIONAL DISASTER RESPONSE :

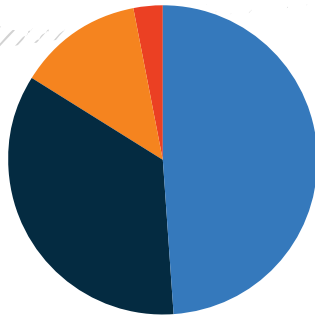
- Dominican Republic
- Puerto Rico
- Pakistan
- Syria
- Philippines
- Turkey
- Ukraine



315,244 LIVES IMPACTED
THIS FISCAL YEAR!

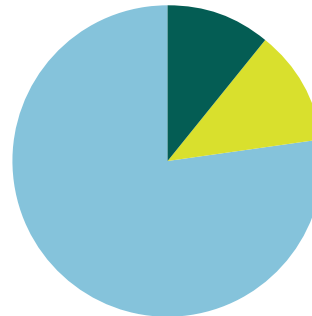
CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As of June 30, 2023 with comparative totals from 2021/2022.
These numbers are unaudited as of August, 2023.



2022/2023 REVENUES

■ 49% Contributions
■ 35% Program Revenue
■ 13% Non-cash Gifts
■ 3% Rental Income (UBI)
Revenues: \$6,009,194.61



2022/2023 EXPENSES

■ 82% Programs
■ 9% Development
■ 9% General & Administrative
Expenses: \$5,391,946.34

	2022-2023	2021-2022
ASSETS		
Cash	\$2,538,823	\$1,347,478
Receivables	\$17,930	\$121,203
Other Current Assets	\$31,697	\$26,601
Inventory	\$519,104	\$637,537
Fixed Assets & Property *less accumulated depreciation	<u>\$3,462,198</u>	<u>\$3,187,039</u>
Total Assets	\$6,569,752	\$5,319,858
LIABILITIES		
Accounts Payable	\$24,564	\$87,857
Accrued Expenses	\$12,748	\$8,623
Other Current Expenses	\$50,519	\$91,720
Long-Term Liabilities	<u>\$2,651,181</u>	<u>\$2,689,688</u>
Total Liabilities	\$2,739,012	\$2,877,888
NET ASSETS		
Unrestricted	\$2,444,884	\$814,114
Temporarily Restricted	-	\$62,603
Net Revenue	<u>\$1,385,856</u>	<u>\$1,565,253</u>
Total Net Assets	\$3,830,739	\$2,441,970

BOARD OF DIRECTORS

Youssef B'Lal
Kristine Davis
Monica Fisher
Karen Fowler

Doc Hendley
Fonda Hopkins
Sahal Laher
Mike Nestor

Tim Ogden
Meena Sankaran
Rennik Sohlt

WINE TO WATER OUR YEAR IN NUMBERS

2022/23 FISCAL YEAR

ALL TIME



WELLS DRILLED

10

884



FILTER TECHNOLOGY

27,759

115,499



HYGIENE KITS

2,062

36,293



MUNICIPAL WATER SYSTEMS

15

30



HANDWASHING STATIONS

15

4,769

ALL-TIME STATS

53 COUNTRIES

301 SCHOOLS

1,473 COMMUNITIES

1.82
MILLION LIVES IMPACTED
THROUGH WINE TO WATER

WTW 2022-2023 HIGHLIGHTS

2022

JULY

The Tanzania Water4Schools pilot educated girls about menstruation hygiene, providing a safe space for students to talk about their health without stigmas.



OCTOBER

After the catastrophic flooding in Pakistan, WTW engineers spent weeks distributing water filters in remote locations and providing expert support for municipal water systems. We impacted over 65,000 people while in Pakistan.



Our U.S. team launched a Mobile Recycling Unit that is instrumental in our Disaster Response capabilities.

NOVEMBER

The first WTW Volunteer Trip since early 2020 was a poignant return to Nepal. A group of 11 women worked alongside the Katheswora community to provide water access to each home. This was the first trip volunteers incorporated reusable pad distribution into menstrual hygiene management (MHM) education. The pads are made by Khushi, WTW Nepal's social enterprise.

2023

FEBRUARY

When a 7.8 magnitude earthquake struck Turkey and Syria, WTW's Disaster Response team deployed, providing thousands of water filters to more than 20,000 people. Our team continues implementing WASH (water, hygiene and sanitation) services in both countries.



MAY

Our powerful new documentary, *Beyond Water*, was released in select theaters and online in partnership with Lenovo.





NEPAL

6,096 LIVES IMPACTED

594 Reusable Pads Distributed
438 Membrane Filters Distributed
12 Community Water Systems Built

JOINING HANDS AND UPLIFTING COMMUNITIES

As part of a 3-year project between Ichchhakamana Rural Municipality (IKRM) and Wine To Water Nepal, we have joined hands and uplifted six marginalized and underprivileged communities. These communities - Katheswora, Dhalathamdada, Sorabisuana, Kaling Kulbang, Tersey Bhorley, and Thakaldada - were selected based on their dire need for support. Our primary objective was providing access to safe and treated water for **194 households**, a foundational step towards a healthier community.

In our pursuit of holistic well-being, we realized the importance of education and awareness. To this end, we launched a comprehensive sanitation campaign across all six communities under the banner “One House, One Tap, and a Toilet.” Door-to-door, we educated residents about hygiene and sanitary practices,

encouraging them to build latrines. This gave us a deeper understanding of the long-term impact of ceramic filters on communities.

“
IN OUR PURSUIT OF HOLISTIC WELL-BEING, WE REALIZED THE IMPORTANCE OF EDUCATION AND AWARENESS.
”

The campaign bore fruit as 100% of the communities constructed their own latrines by the project’s end, resulting in every household now having access to both a tap and a latrine. Sustainability was a key focus, and we achieved this through pre-construction and post-construction training, village maintenance worker sessions, and 12 thorough social audits. Furthermore, in these communities, we raised awareness about menstrual hygiene management and also distributed reusable pads. This has empowered women in various aspects of their lives, from household activities to education and income-generating pursuits.



Roshani Karki Sapkota
WTW Nepal Country Director

TANZANIA



19,378 LIVES IMPACTED
1,175 Ceramic Filters Distributed
6 Wells Drilled
7,000 Children Impacted by Clean Water!

FURTHERING OUR TIES

Wine To Water East Africa has a long relationship with leaders in Tarangire and hundreds of Maasai families use ceramic filters for the rain and pond water they collect. Chief Lobulu envisions a filter in every boma, plus boreholes and better latrines for every school. The data we collected in our follow-up visits shows the ceramic filters have prevented waterborne illness by nearly 90%. Community members also appreciate the cool and fresh taste which is refreshing here at the edge of the Serengeti during the hot season.

One of our water access projects worked closely with school leaders in Kilimamoja to drill a borehole and set up a reservoir tank that sends water to tap stands at the school. During the Phase Two expansion, the pipelines were extended to get clean drinking water delivered to the students and a local clinic. Now, people do not have to walk up to 5 miles for water daily. We are also building similar micro-water systems for villages that have always depended on long walks, rainwater, or local ponds for water.



Winston Ngowo
WTW East Africa Program Manager

THE DATA WE COLLECTED IN OUR FOLLOW-UP SHOWS THE CERAMIC FILTERS HAVE PREVENTED WATERBORNE ILLNESS BY NEARLY **90%**



DOMINICAN REPUBLIC

5,686 LIVES IMPACTED

606 Ceramic Filters Distributed
521 Lives Impacted by WASH Education
2,062 Hygiene Kits Distributed



CHANGE STARTS IN THE COMMUNITIES

It is well known that access to safe drinking water is crucial to human health, but when combined with adequate sanitation and hygiene education, water helps communities flourish. This year, Wine To Water Dominican Republic's focus was on combining our ceramic water filter distributions with comprehensive WASH (water, sanitation and hygiene) educational programming. This meant spending more time in the communities where we distributed filters and finding new ways to engage stakeholders at different community levels.



Our team hosted community Health Fairs, partnered with other NGOs, and created new materials and fun games that spread educational messages about handwashing, reducing water demand, and implementing good sanitation practices. We also conducted longitudinal visits to filter recipients. This provided us with a deeper understanding of the long-term impact the ceramic filters have on communities.

We are just starting our mission to expand our ceramic filter program and our impact in the Dominican Republic. We understand that the best place to start is by making the most of the relationships we have at the community level. We've built a strong foundation for future WASH projects and will continue building in the coming year.



Sasha Miranda
WTW Dominican Republic Country Director

THE AMAZON



ORDINARY PEOPLE CONTINUE DOING EXTRAORDINARY THINGS!

This year we dedicated a significant amount of time to analyzing the different water sources used by the communities of the Amazon in Colombia, Brazil, and Peru. The foundation-building first step of our deep dive was interviews with local leaders and individual households. Wine To Water undertook **16 community surveys** with leaders using survey assessment tools. These surveys focused on current approaches, perceptions, and behavior related to water access. In addition, we conducted an average of **30 individual household** surveys per community. **In total, we conducted 490 surveys.**

While testing water and taking surveys seems straightforward, the terrain of the Amazon makes it really difficult. All of the communities we visited are

largely indigenous and in the heart of the vast rainforest jungles. They are small, remote places where outsiders do not often visit. To even get there, it takes hours of travel by car and boat down the Amazon River from our office in Leticia, Colombia.

Amazingly, our surveys and water quality tests yielded over 15,700 individual data points.

We cannot emphasize enough how incredible this is. Likely, this group of data represents the largest data set ever established in the Amazon region related to WASH. This was done by a small team of less than 15 people.



Colombia

547 LIVES IMPACTED

**1 Community Water System Built
68 Membrane Filters Distributed**

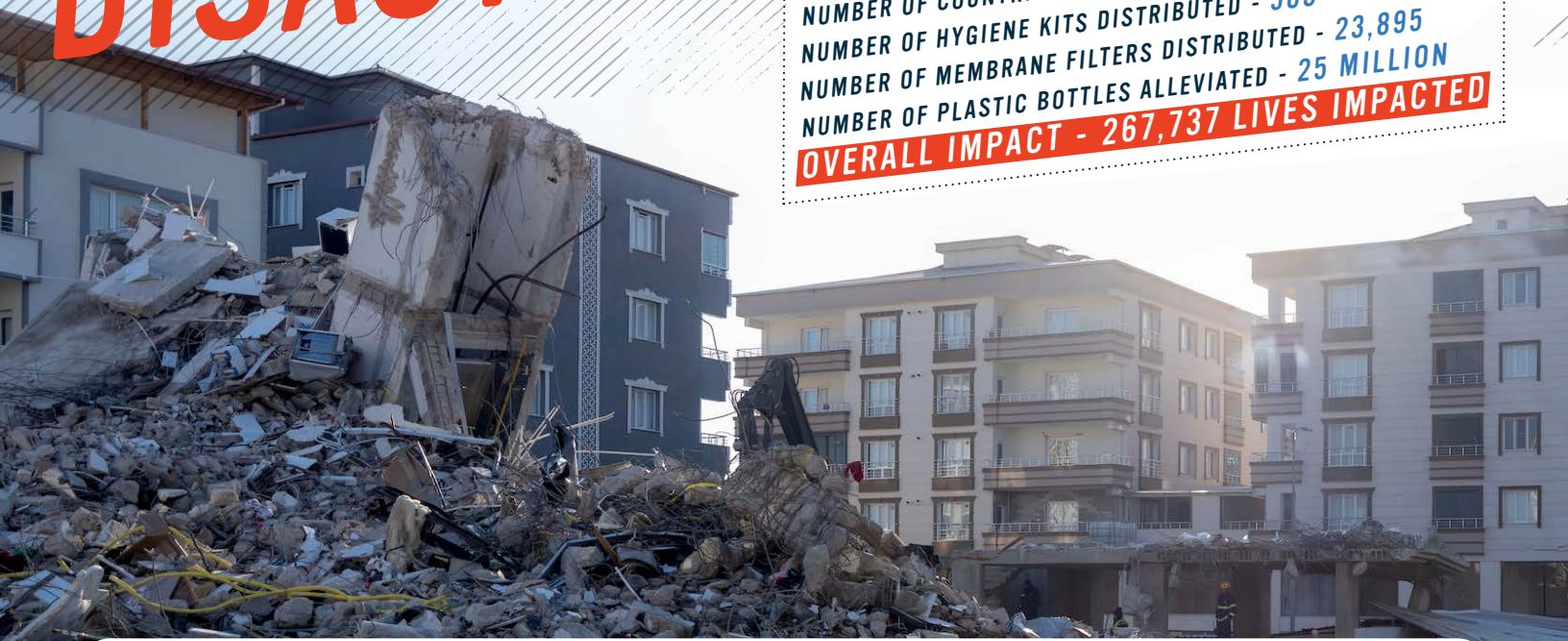
**15,700 DATA POINTS
COLLECTED FROM SURVEYS
AND WATER TESTING**



Richard Vanderburg
Chief Programs Officer for WTW

DISASTER RESPONSE

NUMBER OF COUNTRIES - 8
 NUMBER OF HYGIENE KITS DISTRIBUTED - 583
 NUMBER OF MEMBRANE FILTERS DISTRIBUTED - 23,895
 NUMBER OF PLASTIC BOTTLES ALLEVIATED - 25 MILLION
OVERALL IMPACT - 267,737 LIVES IMPACTED



“IN THE AFTERMATH, WE HOPE TO MAKE EVERYONE’S LIFE A LITTLE EASIER AS THEY FIND A NEW NORMAL.”

Since our inception in 2004, Disaster Response efforts have been a core part of Wine To Water’s mission. We serve victims of disasters, not limited by convention, but driven by compassion. Through the provision of household and community-scale water solutions, we alleviate suffering and ensure clean water technologies for communities in need.

This year, WTW served individuals after the flooding in Pakistan, war-stricken communities in Ukraine, and earthquake survivors in Turkey and Syria. We also served

our neighbors here in the States - like those affected by the water crisis in Jackson, Mississippi and the victims of Hurricane Ian in Florida.

The efforts of WTW staff, partners, and volunteers have served **over 267,000** people affected by disasters. Some of those served were through typical programming like our household filter or hygiene education while others were impacted as we helped clear roads and patch roofs. In the aftermath, there’s nothing we won’t do to help individuals and communities worldwide.

LIVES IMPACTED -	Pakistan	Ukraine	Turkey + Syria	United States
	65,512	159,110	21,098	12,917



REFLECTION FROM TURKEY

“As we traveled the impact zone, I had never seen such levels of destruction. Everything as far as the eye could see was destroyed. It felt surreal - like something out of an apocalyptic movie. There was dust and smoke everywhere from the rubble and fires. Helicopters continually flew overhead transporting patients to hospitals. People were frantically running around searching for their loved ones or rescue teams for help. Excavators and other heavy machinery operated everywhere. I’ve never seen so many people in such a small area at once.”



Kate Holmberg,
WTW International Disaster Response Manager

Join Us,

GET ENGAGED



THREE WAYS YOU CAN VOLUNTEER WITH US:

1. WTW's home is in the heart of The Appalachian Mountains. Come volunteer in our warehouse! Build filters, help quality control and more.
2. Venture off with us to one of our 4 international locations where you'll be able to see the power of clean water in an unforgettable experience.
3. Our Disaster Response Team is growing and is looking for domestic volunteers. Support us in bringing comfort, clean water, and relief supplies to our communities at home.

THIS PAST YEAR

A LIFE CHANGING EXPERIENCE

Lenovo sponsored three WTW volunteer trips in October, November, and January. Twenty-nine Lenovo and Motorola employees and executives from around the world traveled and served in the Amazon, Nepal, and the Dominican Republic. These experiences strengthened our partnership with the Lenovo Foundation and created a unique bond between the volunteers as they smiled, laughed, and cried. Come experience the power of clean water and see the transformational value of your support.



BUILDING A BETTER WORLD, PIECE BY PIECE

The WTW Filter Build® Program

is designed for people who share our mission and want to create change with their colleagues, foundations, and loved ones. By sponsoring and building a filtration kit, YOU are in the driver's seat for impacting the world. Our partners are paving the way for genuine and transformational corporate social responsibility and impact. Whether at a conference, sporting event, company off-site retreat, or a child's 3rd-grade classroom- we all can make a difference! Water is essential, water is life, and you are accelerating the change.



Allie Pezza
WTW Senior Development Manager



- 25,978 FILTERS IMPACTING 241,390 LIVES
- IMPLEMENTED IN 20 COUNTRIES, 118 COMMUNITIES
- 100% OF FILTERS ASSEMBLED BY VOLUNTEERS AT 195 EVENTS

Because of our partners' support, our operations have outgrown our headquarter's office. The program has now launched a warehouse in the hills of Western North Carolina to host volunteers and house all Filter Build® program materials and WTW Disaster Response Inventory.

OUR IMPACT PARTNERS

The past year has been a year of change and renewal for our entire organization. We connected with our supporters on several levels - through Filter Builds®, networking events, our documentary screenings of *Beyond Water*, volunteer trips, meetings, and good old-fashioned phone calls... it is precisely what keeps us grounded and connected.

We cannot **THANK YOU** *enough.*

LEADING THE WAY



A-PLUS MEETINGS & INCENTIVES

AAA
ABSOLUTE SOFTWARE
AFRICA FOUNDATION
ARCH MORTGAGE INSURANCE COMPANY
BLUE IVY PARTNERS, LLC
CALDWELL VINEYARD & WINERY
CIBO TECHNOLOGIES
CIELO E TERRA VINI
CISCO
COREBRIDGE FINANCIAL (AIG)
DAVIS DAURAY FAMILY FUND
EQUITABLE
FIG

FICP

FM GLOBAL
GREENBERG TRAURIG, LLP
INTEGREON
IRONMAN FOUNDATION (WEISS FAMILY)
LATHAM & WATKINS LLP
MERCK
METLIFE
NOKIA
OMRON FOUNDATION
PARTS TOWN
PRA BUSINESS EVENTS
PURE STORAGE
PWC

RELION BATTERY

SHEARMAN & STERLING, LLP
SPENCER STUART
SPS COMMERCE
SUTTON & ASSOCIATES
TRICOM
UNITED HEALTHCARE
VBT BICYCLING VACATIONS & VBT COUNTRY WALKERS
VEOLIA
VOYA
WEHERO
WESTERN DIGITAL



“In addition to providing tangible experiences for employees, clients, and customers through the Filter Build® Program, companies like RWC, Lenovo, and Xylem recognize the value of creating a collaborative partnership with WTW. By supporting our sustainable community WASH projects through social impact investments, grants, in-kind contributions, and volunteering alongside WTW teams, our partners enable us to reach more people with clean water while reinforcing workplace culture, expanding employee engagement opportunities, and aligning with ESG goals.”

Courtney Mattar, WTW Director of Partnerships and Major Gifts



\$75 A MONTH
IMPACTS 1 FAMILY
FOR 10+ YEARS!

Tap Members change lives and transform communities with a regular flow of resources and life-giving water. We invite you to become part of the Tap Program and serve with us to bring clean water to communities around the world.

\$126,243 raised by The Tap this Fiscal Year!

JOIN THE TAP!

WHAT'S NEXT?

Sustainable access to clean water, improved sanitation, and hygiene education are only possible with the support of our generous community. Next year will be our most successful yet, and we need supporters like YOU helping us pave the way. Exciting things on the horizon include:

FUNDRAISING & DEVELOPMENT

The inaugural Corporate Membership Program focuses on employee engagement with unique opportunities to host Filter Builds®, partner your employee volunteers with our Disaster Response teams and International Programs locations, and explore individualized benefits. Our Impact Partners will take WTW to the next level, allowing for a meaningful collaboration directly tied to our International Programs, including the opportunity to sponsor specific water projects and initiatives.

FILTER BUILD®

This year, we plan to build 30,000 filters, impacting over 270,000 lives. We will continue increasing our inventory of filters for Disaster Response and push for multi-faceted partnerships that help companies go far beyond their Filter Build® events.

INTERNATIONAL PROGRAMS

This next year our goal is to reach over 450,000 people as we scale innovation and impact to...

- Expand water access, filtration and disaster relief efforts
- Prioritize water for under-resourced and indigenous groups
- Empower women and local leaders
- Build local revenue and water enterprises
- Deploy solar powered and alternative technology

Join us, big visions are on the horizon for 2023-24!

495,321+ LIVES IMPACTED

32,802+ Filters Distributed

16 New Wells Drilled

17 Community Water Systems

30 WASH Programs





winetowater

THANK YOU FOR A GREAT YEAR!
Cheers to 2023-24!



Want to learn more about the spirit of Wine To Water?



**CLICK HERE FOR THE
BEYOND WATER DOCUMENTARY**

Made possible by the support of



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